

Message Text

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11

ACTION EB-11

INFO OCT-01 EA-11 ADP-00 NSC-10 NSCE-00 COME-00 CIAE-00

INR-10 NSAE-00 RSC-01 AEC-11 SCI-06 GAC-01 L-03

ACDA-19 SCEM-02 SS-15 RSR-01 /102 W
----- 018342

R 240030 Z MAY 73

FM USLO PEKING

TO SECSTATE WASHDC 0135

INFO AMCONSUL HONG KONG

AMEMBASSY TAIPEI

C O N F I D E N T I A L PEKING 0155

E. O. 11652: GDS

TAGS: ETDR, ESTC, CH.

SUBJECT: GENERAL ELECTRIC DISCUSSIONS WITH PRC.

1. SIX- MAN GENERAL ELECTRIC COMPANY (GE) SALES TEAM HAS SPENT PAST WEEK IN PEKING IN INTENSIVE PRELIMINARY TALKS WITH CHINA NATIONAL TECHNICAL IMPORT CORPORATION ON SALE OF EQUIPMENT AND/ OR TECHNOLOGY FOR MANUFACTURE OF STEAM AND GAS TURBINE GENERATORS. STEAM TURBINES IN 300-600 MW RANGE; GAS IN 25 MW RANGE. THUS FAR TALKS ARE OPENED.

2. IN COURSE DISCUSSIONS, CHINESE HAVE SHOWN STRONG INTEREST IN GE NUCLEAR POWER GENERATION FACILITIES AND INDICATED SALES TEAM IN THIS FIELD WOULD BE WELCOME IMMEDIATELY. CHINESE ARE THINKING IN TERMS OF 600 MEGAWATT CAPACITY. IN JANUARY 1973 GE APPLIED TO AEC FOR PERMISSION DISCUSS THIS SUBJECT WITH CHINESE AND MAKE APPROPRIATE LITERATURE AVAILABLE, AND GE HOME OFFICE UNDERSTANDS DECISION EXPECTED BY LATE MAY. GE HAS TECHNICAL INFORMATION POSITIONED IN HONG KONG AND SALES TEAM NOW IN FAR EAST WHICH COULD BE BROUGHT TO PEKING IF AEC AND COMMERCE OEC PERMISSION IS RECEIVED.

3. ACCORDING TO TEAM LEADER RICHARD KASK, GE FAR EAST SALES MANAGER, CHINESE HAVE ALREADY VISITED NUCLEAR INSTALLATIONS IN
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JAPAN, CANADA AND WESTERN EUROPE, AND ARE INTERESTED IN POSSIBILITY OF ACQUIRING TECHNOLOGY FROM THOSE SOURCES.

4. ACTION REQUESTED. IF AND WHEN DECISION ON GE' S REQUEST REACHED WITHIN USG REQUEST DEPARTMENT PROVIDE SPEEDY TELEGRAPHIC NOTIFICATION VIA USLO. IF NO PROSPECT OF EARLY DECISION, REQUEST NOTIFICATION TO THAT EFFECT SO THAT GE TEAM MAY BE INFORMED.

5. FOR DEPARTMENTS INFORMATION, WESTINGHOUSE PRC SALES REPRESENTATIVE PAUL TRIVIER (BELGIAN CITIZEN) IS NOW IN PEKING SEEKING ARRANGE SIMILAR VISIT BY WESTINGHOUSE TEAM LATER THIS YEAR.
BRUCE

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*** Current Handling Restrictions *** n/a

*** Current Classification *** CONFIDENTIAL

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